

# Principal performance indicators and summary of operational achievements during 2007

## Contents

<b>Total revenue</b>
<b>£1,247 million</b> (2006: £1,387 million)
<a href="#">Read more: page 14</a>
<b>Average achieved price of electricity</b>
<b>£45.3 per MWh</b> (2006: £48.9 per MWh)
<a href="#">Read more: page 17</a>
<b>Net sales</b>
<b>24.9TWh</b> (2006: 25.2TWh)
<a href="#">Read more: page 14</a>
<b>Gross profit<sup>(1)</sup></b>
<b>£701 million</b> (2006: £746 million)
<a href="#">Read more: page 14</a>
<b>EBITDA<sup>(2)</sup></b>
<b>£506 million</b> (2006: £583 million)
<a href="#">Read more: page 15</a>
<b>Health and safety</b>
<b>0.34 lost time injury rate</b> (2006: 0.08)
<a href="#">Read more: page 29</a>
<b>Plant availability<sup>(3)</sup></b>
<b>86%</b> (2006: 90%)
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<b>Load factor</b>
<b>75%</b> (2006: 76%)
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### Trading highlight



Through diversifying and optimising our fuel sourcing we now have the capability to burn a wide range of coals, a variety of biomass materials and petcoke.

### Production highlight



Throughout the year we maintained our focus on achieving leading performances in health and safety, environmental compliance and plant reliability.

### Investment highlight



We have made good progress on our two major carbon abatement investment projects which when both complete will save over three million tonnes of CO<sub>2</sub> per annum.

### Statements

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#### Notes:

- (1) Gross profit is defined as total revenues less total fuel costs of £546 million (2006: £641 million).
- (2) EBITDA is profit before interest, tax, depreciation and amortisation, exceptional items and unrealised gains on derivative contracts.
- (3) In 2007, two units underwent major planned outages, whilst in 2006 only one unit underwent a major planned outage.